Is Timely Reporting a Problem? Not Anymore!

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Berkshire Health System

- Located in Pittsfield, Mass
- Serves the Berkshires & surrounding communities
- Berkshire Medical Center
 - 302-bed acute care community hospital
- Fairview Hospital (Critical Access)
 - 25 bed
- Berkshire VNA
- Long Term Care



Meditech and Me

- Worked at Berkshire Health Systems 15 years
- Primary responsibility report writing

- C/ S Meditech modules (ADM, BAR, GL, DR, SCH, ITS)
- Went live with Meditech 2002
- Upgrading to 5.65 June 2012
- Went live with Allscripts 11/2011

Our Reporting Frustrations

- Tired of waiting for information
 - Some BAR NPR reports take 24 hours to run
 - " I want it now" mentality
- Frustrated with information silos
 - Each department had it's own reporting needs
 - Data inconsistency
- Executives disappointed in IT
 - Can't trust the data
 - "We're not getting what we want from IT"



Attempts to End the Frustration

- First, we tried various reporting tools
 - NPR reports
 - Reporting Services
 - "Out-of-the-box" reports
- Then, we hired a consultant for 6 months
- Neither met our needs...but we learned valuable lessons

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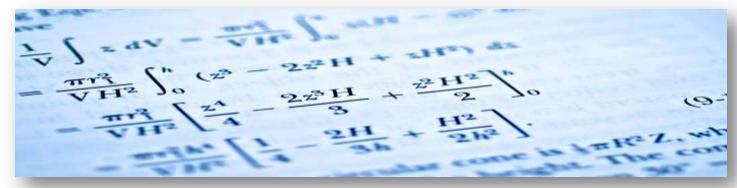
Now: Mission Accomplished

- Centralized reports (single source of truth)
- Reports are easy to read
- Supported by drill down capability
- Information readily available
- Quickly "tweaked" as needs change
- The system is used by 350+ people and growing
- Executives use online dashboard in weekly meetings



Our Formula for Success

- 1. Data is the foundation
- 2. Tools must be fast, flexible and easy to use
- 3. Data Visualization expertise is required
- 4. It takes a village
- 5. Perform vigorous validation
- 6. Sustainability ensures success



#1. Data is the foundation

BHS gets data from many source systems

- Primary sources:
 - Meditech Data Repository
 - Allscripts ambulatory
 - Encor visiting nurses
 - ScoreHealth wellness
 - M*Modal transcription
 - Legacy systems for historical data



#1. Data is the foundation

We centralized our data

- Comprehensive information available
- Flexibility in "mixing" data
 - Meditech + Allscripts + eMPI
- Consistency across the enterprise
 - Six Sigma reporting
 - Multiple areas see the same data source
 - Departments benefit from each other

#2. Tools must be fast and flexible

- Inflexible reports don't get used
 - Beware "out-of-the-box" reports
 - They don't adapt to inevitable change
- Slow response time gets frustrating
- Put control in the hands of the departments
 - Must be easy to use
 - Remember the occasional user
 - Integrated Ad Hoc report writer

#2. Tools must be fast and flexible

Security is important

- Our reporting tools are integrated with Meditech security
- Reporting tools supplement Meditech with exception tables
- This minimizes administrative time



#3. Data Visualization expertise is required

- There are a variety of ways to visualize data: tables, pie charts, bar graphs, histograms, etc.
- Experts can determine the most effective way to analyze large amounts of data to identify:

correlations, trends, outliers, patterns & business conditions



4. It takes a village

- Sponsorship from executives
- Leadership from IT
- Collaboration from management
- Requirements from analysts
- Buy in from requestor the dump and runs will not work



#4. It takes a village

Know your audience

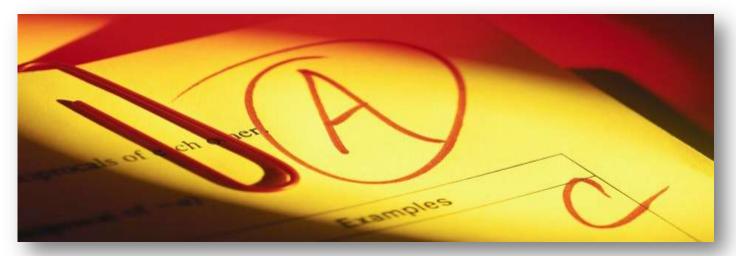
- Physicians are visual
- Executives want summaries
- Financial managers want spreadsheets
- Analysts want details
- Everyone wants quick answers





#5. Perform vigorous validation

- Designate a business owner
- Test thoroughly before end users see results
- Be responsive to problems
- Establish trust in the data and IT commitment



#6. Sustainability ensures success

- Not "once and done"
- Responsive to changes in the organization
- Reports are automatically updated & available each morning
- We get smarter as we go



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Questions?



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